

Message Text

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PAGE 01 SAN SA 00482 061345Z

47

ACTION OPIC-06

INFO OCT-01 ARA-10 ISO-00 EB-07 AID-05 IGA-01 COME-00

XMB-04 CIAE-00 INR-07 NSAE-00 /041 W

----- 053468

R 051538Z FEB 75

FM AMEMBASSY SAN SALVADOR

TO SECSTATE WASHDC 7351

UNCLAS SAN SALVADOR 0482

EO 11652: N/A

TAGS: EFIN ES

SUBJ: OPIC DIF OPPORTUNITIES

FOR OPIC

1. IT IS ASSUMED THAT OUR JANUARY 31 PRIORITY CABLE TO EMBASSY SAN JOSE, ATTENTION PATRICIA COUNTS, WAS NOT RECEIVED IN TIME. IT CONVEYED SEVERAL OPIC DIF LEADS RECEIVED BY AMCHAM MANAGER WILLIAM CHINCHILLA, SUBSEQUENT AND AS A RESULT OF THE RECENT OPIC INVESTMENT SEMINAR HELD IN SAN SALVADOR. THEY ARE:

A. HOTEL ALAMEDA, ALAMEDA ROOSVELT NO. 2305 Y 43 AVE SUR, SAN SALVADOR, TEL. 23-9999. OWNER IS ADOLFO CARRANZA. HE SEEKS U.S. PARTICIPATION IN RECENTLY EXPANDED BUT INADEQUATELY FINANCED 90 ROOM HOTEL. (COMMENT: IT WOULD APPEAR THIS IS OUTSIDE OPIC CRITERIA BUT WE HAVE NOT SPOKEN WITH THE PRINCIPAL).

B. CONSORTIUM REPRESENTED BY DR. ALFREDO PAPI-GIL, PROLONGACION CALLE ARCE NO. 1920, SAN SALVADOR, TEL. 23-0671. OBJECTIVE IS TO ESTABLISH A CHEMICAL PLANT AND/OR A TRACTOR ASSEMBLY PLANT.

C. PICNIC CLUB S.A., JAIME PONS, PRESIDENT, 1914 AVE. ALAMEDA ROOSEVELT, SAN SALVADOR, TEL. 23-5123. THIS ALREADY ESTABLISHED TOURIST FIRM SEEKS FINANCING TO DEVELOP A FACILITY ON LAND IT OWN AT TAMARINDO BEACH TO RESPOND TO TOUR GROUP BUSINESS; ALSO SEES POSSIBILITY OF SAME TYPE OF FACILITY IN OTHER C.A. COUNTRIES.

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PAGE 02 SAN SA 00482 061345Z

2. PLEASE ADVISE THE EMBASSY WHETHER OPIC WILL RESPOND TO THESE
INQUIRIES BY PERSONAL VISIT OR BY LETTER AND WHAT, IF ANYTHING,
THE EMBASSY MAY DO TO FACILITATE CONTACTS.
CAMPBELL

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CHEMICAL INDUSTRY, TOURISM, INVESTMENT PROGRAMS, INVESTMENT GUARANTEES, HOTELS, TRACTORS
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Disposition Event:
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Margaret P. Grafeld
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